

Guatemala, April 17, 2018
No. C-ASONAV -046/2018

Excellency
Mr. Constitutional President of Guatemala
Jimmy Morales Cabrera

Ref: Request audience, to address issues related to the operability of the country's maritime ports.

Excellency Mr. President,

Greetings from the Board of Directors of the Guatemala Shipping Association-ASONAV, which is constituted by 99% of the international shipping line companies that operate in Guatemala, with the mission of representing, strengthening and promoting the efficiency of the shipping industry in the country.

By this means, we respectfully address you with the purpose to request an audience to discuss the current situation of the ports in the country, in terms of infrastructure, machinery, equipment and efficiency in the development of port operations; mainly at the port of Santo Tomas de Castilla, due to the recent serious operational and logistics inconveniences at the port, which are creating an obstacle to the commercial competitiveness of our country.

It is worth mentioning that the ports constitute one of the most strategic logistics venues for the country, since 85% of the import and export cargo of Guatemala is moved through this via maritime.

As one of the fundamental sectors contributing to the international commercial development of Guatemala and, as the principal users of the maritime ports of the country, our main interest is to help in the search of solutions that let us operate an agile international market, one that is safe and efficient for Guatemala and its commercial users.

Appreciate the corresponding attention.

With great consideration,

Guatemala Shipping Association
ASONAV

Luis Rolando Coronado Conde
President